

Hensel Phelps Construction Co. Selects The Cram Group's ProjectXnet Managed Hosting Service

New York, New York. (July 27, 2004) – The Cram Group, a leading provider of managed hosting services and web-based solutions for the AEC Industry announced today that Hensel Phelps Construction Co. (ENR top 20) has selected The Cram Group to provide managed hosting services for its nationwide portfolio of construction projects. This new multi-year agreement includes deployment of all new projects and migration of existing projects using The Cram Group's ProjectXnet managed hosting service.

This partnership is a key step for The Cram Group in solidifying the ProjectXnet service in the AEC market. Used by ENR top 400 companies, smaller general contractors and owners, ProjectXnet is redefining the way construction companies gain remote access to their mission critical project information.

The service brings robust open-application extranet technology to any size company. This allows Hensel Phelps Construction Co. to deploy their choice in project management applications and access them via one centralized, secure, web-based environment. This provides a long awaited solution for companies that need simplified, secure access to many applications from multiple vendors via one central location without the burdens of deployment, user support, and system maintenance.

Hensel Phelps Construction Co. selected ProjectXnet because of its unique service offering and overall performance track record since 2001. The long standing relationship between the two companies stems from working together to implement Prolog Manager® and Prolog Website® at the Pentagon Renovation Program after the events of September 11th, 2001. The Pentagon Renovation program continues to use the standalone version of the ProjectXnet Portal.

“ProjectXnet is much more than a high performance hosting environment. The Cram Group backs it up with first class support via phone and online forums. When a problem is encountered, they always find a solution. This enables me to administer a robust, web-based project management system for more than 600 users with a one person department. I can focus on developing new processes and educating the users on our core competencies,” says Rich Cummins, of Hensel Phelps.

ProjectXnet integrates licensed applications such as Prolog® Manager, Prolog® Website and Microsoft Office® in a secure, high performance, centralized environment that can be accessed from anywhere, anytime via the internet. The ProjectXnet™ portal allows retention of company branding and flexible user management options. The Global Reporter™ provides multi-database, multi-application executive and usage reporting. The XnetTools™ forums provide secure, web-based user support forums to enable capture of information and collaboration on issues as well as continue building a historical knowledge base. All ProjectXnet applications are available in hosted and standalone versions.

About Hensel Phelps Construction Co.

Since 1937, Hensel Phelps Construction Co. (Hensel Phelps) has delivered the best value in building services by placing expert construction professionals on every project undertaken. Hensel Phelps is consistently ranked among the top general contractors and construction managers in the nation by ENR (Engineering News Record).

Closely directed by personnel in district offices strategically located throughout the United States, Hensel Phelps builds a diverse range of project types, including new construction and renovation of commercial office, airport, distribution and industrial, correctional, public assembly, sports, health care, educational, institutional, residential, mixed use, retail, hospitality, mass transportation, entertainment, microelectronics, research and development, and laboratory facilities. These projects have been built for both public and private clients using various delivery methods.

About The Cram Group

The Cram Group is an industry proven provider of software implementation, training, development, and managed hosting services focused on the AEC industry. Their professional services division provides extensive project management related technology services to numerous ENR top 100 Owners and Contractors.

The Cram Group's ProjectXnet service is the first single-point of entry, open-application, project management extranet service for the AEC Industry. ProjectXnet enables companies to access any application via the internet while removing complex IT burdens and proprietary vendor restraints. Related reduction of desktop, license, and user support issues, results in overall IT savings.

The Cram Group is Headquartered in NYC where its main ProjectXnet data center is also located at NTT/Verio. Other offices are in Washington, DC and Boston, MA.

Media Contacts

The Cram Group
(212) 505-0381
www.thecramgroup.com

Hensel Phelps Construction Co.
(970) 352-6565
www.henselphelps.com